



DEADLINE AUGUST 12 2014

SELECTION OF ASSISTANT PROFESSORS IN TENURE-TRACK (Ricercatori a Tempo Determinato) with a 3 years contract, in accordance with article n. 24, paragraph n.3, letter B), Italian law 240/2010

Notice of Competition

Decree n. 273 of July, 7th 2014

THE RECTOR DECREES

**Art. 1
Selection procedure**

Selection procedures are held to assign a total number of 12 tenure track positions for Assistant Professor (three years contract, full-time), in accordance with art.24, paragraph 3, letter B) of the Italian Law 240/10 in the following Departments and within the following Academic fields (formally named in Italian "Settori Concorsuali"):

Place of work: Department of Architecture and Design – (DAD)

Academic Field	Internal Code:	Number of positions
08/E1 Design	01/14/P/B	1

Place of work: Department of Control and Computer Engineering– (DAUIN)

Academic Field	Internal Code:	Number of positions
09/H1 Information Processing Systems	02/14/P/B	1

Place of work: Department di Energy – (DENERG)

Academic Field	Academic Discipline	Internal Code:	Number of positions
09/C2 Fisica Tecnica e Ingegneria Nucleare (Thermal Sciences, Energy technology and Building Physics and Nuclear Engineering)	ING-IND/10 Fisica Tecnica Industriale (Technical and Industrial Physics)	03/14/P/B	1

Academic Field	Academic Discipline	Internal Code:	Number of positions
09/C2 Fisica Tecnica e Ingegneria Nucleare (Thermal Sciences, Energy technology and Building Physics and Nuclear Engineering)	ING-IND/11 Building Physics and Building energy systems	04/14/P/B	1



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Place of work: Department of Electronics e Telecommunications – (DET)

Academic Field	Internal Code:	Number of positions
09/E4 Measurements	05/14/P/B	1

Place of work: Department of Environment, Land and Infrastructure Engineering – (DIATI)

Academic Field	Academic Discipline	Internal Code:	Number of positions
08/A3 Infrastructural and Transportation Engineering, Real Estate Appraisal and Investment Valuation	ICAR/04 Highways, railways and airports	06/14/P/B	1

Place of work: Department of Management and Production Engineering – (DIGEP)

Academic Field	Internal Code:	Number of positions
12/B1 Business, Navigation and air law	07/14/P/B	1

Place of work: Department of Mechanical and Aerospace Engineering – (DIMEAS)

Academic Field	Internal Code:	Number of positions
09/A2 Applied Mechanics	08/14/P/B	1

Place of work: Department of Applied Science and Technology– (DISAT)

Academic Field	Internal Code:	Number of positions
02/B1 experimental Physics of Matter	09/14/P/B	1

Place of work: Department of Mathematical Sciences – (DISMA)

Academic Field	Internal Code:	Number of positions
01/A2 Geometry and Algebra	10/14/P/B	1

Place of work: Department of Structural, Geotechnical and Building Engineering – (DISEG)

Academic Field	Internal Code:	Number of positions
08/B2 Structural Mechanics	11/14/P/B	1

Place of work: Department of Regional and Urban Studies and Planning – (DIST)

Academic Field	Academic Discipline	Internal Code:	Number of positions
08/E2 Architectural Restoration and History	ICAR/18 Storia dell'Architettura (History of Architecture)	12/14/P/B	1

The procedure n. 12/14/P/B has been cancelled by the Rector Decree n. 291 of July, 7 14



Art. n. 2

Description of the contents of Academic field and Academic discipline

As for the description of the contents of the Academic field and of the Academic discipline included in this Call, please refer to the Italian Ministry Decree n. 159 of September 12 2012 - <http://attiministeriali.miur.it/anno-2012/giugno/dm-12062012.aspx> - published in the ordinary supplement of the Italian *Gazzetta Ufficiale* (National Journal) n. 137 of June 14 2012 – *Serie Generale, annexe B of the* Italian Ministry of Education Decree of October 4 2000 <http://attiministeriali.miur.it/anno-2000/ottobre/dm-04102000.aspx>

Art. 3

Admission and Eligibility requirements

Only the candidates who comply with the following requirements are eligible to participate in the selection:

a) Candidates who have a PhD or equivalent qualification awarded in Italy or abroad or a Master Degree or equivalent qualification, together with a curriculum vitae appropriate to develop research activities (in accordance to art.29, paragraph 13 of the Italian law 240/10). If these degrees or qualifications have been awarded abroad, the candidate must provide the documents which certify that these qualifications are considered equivalent according to the Italian law in force (equivalence-recognition of degrees).

b) Candidates who benefited from contracts in accordance to art 24, paragraph.3, letter a) of the Italian law n. 240, December 30 2010.

c) Candidates who have benefited for at least three years, (also not consecutive), from fellowships awarded in accordance to art 51, paragraph 6 of the Italian law n.449, December 27 1997 and subsequent changes, or from post-doc scholarships, in accordance to art.4 of the Italian law November 30 1989 n.398 or from similar contracts, fellowships or scholarships at foreign universities;

d) Candidates who have benefited for at least three years, (also not consecutive), from the contracts in accordance to art 1, paragraph.14 of the Italian law n. 230, November 4 2005.

Candidates must ensure that they comply with the eligibility requirements listed above according to article 4 of this call; the candidates who will not comply with the above mentioned eligibility requirements will be excluded from the selection procedure.

The candidates who cannot be eligible to participate in the selection are:

- Full and Associate Professors ("I and II fascia") and Assistant Professors who are already holding a permanent position in a university will not be considered, even if they are no longer in service.
- Those who are excluded from civil and political rights (for Italian candidates, in Italy, for foreign candidates, in their own country).
- Those who have been destituted or relieved from their role in a Public Administration office or those who have been declared destituted from another Public Administration office in accordance to the Italian law article n. 127, letter d), of the law "Testo unico" approved by a



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decree of the President of the Italian Republic of January 10 1957, n. 3, or those who have been dismissed from their post in a Public Administration office in the two years with or without notice before the application deadline;

- Those candidates who have a kinship or affinity degree, including the fourth degree, with a Professor belonging to the Department which decides to stipulate the contract or with the Rector, General Director or a member of the Board of Governors of the Politecnico di Torino; if this case occurs after the procedure deadline, the information must be provided and these candidates have to withdraw from the selection officially.
- Those candidates who have held a fellowship and contracts as assistant professor (temporary term), in accordance with articles 22 and 24 of the Italian law 240/10 at Politecnico di Torino or at other Italian Universities (public or not, or online universities) or at institutions included in article 22, paragraph 1, of the Italian law 240/10, for a period of time which, summed to the period of time related to the contract concerned by this call, exceeds 12 years, (also not consecutive). Periods referring to maternity leaves or health leaves are not taken into consideration in the above mentioned periods of time, according to the Italian law in force.

Please note that, in order to be eligible in the selection, candidates must possess the above mentioned requirements within the submission deadline.

Foreign candidates are required to prove a knowledge of Italian or English.

Politecnico guarantees equality and equal opportunities in accessing job posts and in job treatment between male and female participants

Art. 4

Application for the selection procedure

The applications must be submitted by August 12 2014 3 p.m (Italian hour), by only using the online procedure available through the following website www.swas.polito.it/services/valdo/, otherwise they will be excluded from the selection.

The participation application must include:

- **The admission application** which has to be filled in all its parts, according to the details included in the online procedure. In particular it must include:
 - Complete personal data of the candidate;
 - The Department, the Academic field, the Academic discipline, where it is specified, the code of the selection in which the candidate intends to participate.
 - The domicile post address and the e-mail address of the candidate.
- **The Curriculum Vitae**, which must include the list of all the publications (section 1 of the Cv) and the list of the elements included in sections 2,3,4,5 of the CV, which will be filled in all parts, according to the word form accessible through the online procedure, uploaded and sent in "pdf" format only through the special section.
- **Any other document different from the publications which can be evaluated by the Committee must be submitted** through the form of the *dichiarazione sostitutiva di atto di notorietà* (document in which candidates declare that all what they stated is true) and uploaded and sent in "pdf" format only through the special section.
These elements must be duly accompanied by supporting documents concerning period of time of reference, institution where the activity has been developed, description of the activity, etc..



- **The publications**, which must be uploaded and sent in "pdf" format only through the special section. Candidates are allowed to submit a maximum number of 15 publications, in addition to those which can be submitted according to the previous point, otherwise they will be excluded from the selection. Among these 15 publications no more than 5 publications must be prior to January 1 2009. The retroactivity is allowed of this period only if maternity/ paternity/health/ civil service leave periods with a minimum duration of 5 months are certified.
- **La dichiarazione sostitutiva di atto di notorietà**, available through the online system which certifies:
 - The veracity of what the candidate has declared in his/her Cv;
 - Declaration of conformity of elements included in sections 2-5 of the Cv, of the three main outcomes of the research activity, of the publications and veracity of the inserted data.
- **The € 10,00 payment invoice which** must be uploaded and sent by the candidate through the special section accessible through the online procedure, otherwise he/she will be excluded from the selection.

Candidates are required to pay and deposit a Euro 10,00 fee on the Politecnico bank account **IBAN IT51N0200801160000002551101** – *Agenzia Politecnico della Banca UNICREDIT S.p.A. Via D'Ovidio, n. 6 - 10129 TORINO - intestato al Politecnico di Torino – Amministrazione Centrale, Corso Duca degli Abruzzi, n. 24 - 10129 TORINO* - and to specify in the "causale" (reason for payment): "Contributo partecipazione selezione per ricercatore a tempo determinato b), Settore Concorsuale..... Codice interno..("Fees for the participation in the selection procedure for Assistant Professor field internal code).

Any other documents different from the publications which can be evaluated by the Committee and Publications

For all publications it is necessary to specify, if available, the DOI code.

If the candidate is author or co-author of a book or catalogue, these are considered as publications; if the candidate is author or co-author of single chapters of a book, each chapter is considered to be a publication.

If the publications have been produced/published abroad, date and place of publication, code ISBN or some other equivalent detail must clearly appear.

If the publications have been partly published Italy, such publications must meet the duties provided/in accordance with the article n.1 of the decree of August 31 1945, n. 660 and the Italian law n. 106, April 15 o 2004n the basis of the rules D.P.R. del 3.05.2006 n. 252 published in the Gazzetta Ufficiale n. 191 of August 18 2006. Such duties have to be met and certified by specific supporting documents, which attest that the publications have been delivered or which must be accompanied by the *dichiarazione sostitutiva di atto di notorietà*. Such documents must be submitted together with the publications.

The texts which have been accepted for publication must be accompanied by specific documents certifying that they can be published without further revisioning.



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Internal documents (without DOI or ISBN code) or department reports are not considered as publications.

Candidates are not allowed to refer to documents, elements of sections 2-5 of the Cv and publications already submitted to the Politecnico di Torino for other notices of competition or comparative overall evaluations.

Publications, documents and certifications in English, French, German, Spanish or Portuguese can be issued in the origin language.

Publications, documents and certifications issued in other languages must be submitted in the origin language, translated into one of the following languages: Italian, English, French, German, Spanish or Portuguese; the translation must be certified and in compliance to the foreign text.

As far as certifications and *dichiarazioni sostitutive di atto di notorietà*, are concerned, please refer to the decree of the President of the Italian Republic n. 445/2000, with particular reference to articles 3, 40-47.

If the degrees have been issued by Public Administration offices, please note that they can be only self-certified by the candidate, in accordance with the Italian law 183/2011 (Stability law), through *dichiarazione sostitutiva di atto di notorietà* available through the online procedure.

Our Institution may proceed with specific checks, even random sampling, on the veracity of the *dichiarazioni sostitutive di notorietà*.

Submission of the application

The participation application must be completed by sending *dichiarazione sostitutiva di atto di notorietà* and the admission application created in the "pdf" format and available on the online procedure, according to one of the following procedures:

- Through digital signature of the candidate, by using a specific software; in this specific case the application and the *dichiarazione sostitutiva di atto di notorietà* **must be signed and uploaded to be sent electronically through the "p7m" format available in the specific section through the online procedure, together with the format "p7m copy of a valid identity document.**
- By printing the application and the *dichiarazione sostitutiva di atto di notorietà*. **The signed documents must be scanned and converted in "pdf" format, uploaded and sent through the special section available through the online procedure together with the pdf copy of a valid identity document.**

Cv, degrees publications and any other document which will be submitted not through the above mentioned procedure, **will not be considered for the selection procedure** form.

Deadline, submission of application and related attached documents and application submission procedure

The online procedure in order to fill in and submit the application and the related attached documents will be available from the date in which the notice is published in the Gazzetta Ufficiale until August 12 2014 **(Italian hour) at 3 p.m**, deadline of the notice of competition. Afterwards, the online procedure will not be available.



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Change of domicile postal address or e-mail address after the submission of the application

All the communications must be sent only through e-mail to the e-mail address included in the participation application. Therefore, any change of domicile postal address or e-mail address inserted in the application must be promptly communicated to the *Comparative Evaluations Office* by fax (011-090.5919) or certified e-mail to the following address politecnicoditoriono@pec.polito.it. Politecnico does not take on any responsibilities for the spread of communications originated from a non correct indication of the domicile address by the candidate or if the change of the e-mail address inserted in the application is communicated late or not communicated at all or for possible misunderstanding which have not to be ascribed to our Institution.

Participation application in more than one selection

The candidates who intend to apply for more than one selection must use the online procedure for each selection.

Foreign candidates

Foreign candidates must apply according to the procedure and the deadline included in this article. In the application the candidate must include, if available, also the mail address in Italy.

Any variation or change must be promptly communicated to the Comparative Evaluations Office by fax (011-090.5919) or certified e-mail to the address politecnicoditoriono@pec.polito.it.

In order to submit the publications and any other document different from the publications, candidates must meet all the requirements included in this article.

Non-Eu foreign citizens, in order to submit documents and publications must meet the following duties:

-in accordance with the article of the art. n. 3 of the Decree of the President of the Republic n. 445/2000 the Non-Eu foreign citizen with a regular residence permit in Italy can use the *dichiarazioni sostitutive di certificazioni* (art. 46 D.P.R. 445/2000) and *di notorietà* (art. 47 D.P.R. 445/2000), limited to the status, the personal qualities, to the elements and documents which can be certified by Italian public or private bodies, excluded special rules included in the laws and regulations concerning the Immigration and the Foreign individuals condition law.

Excluded the above mentioned cases, the non-Eu foreign citizens allowed to sojourn in Italy, are allowed to use the above mentioned declarations/documents if they are related to international agreements between Italy and the country of origin of the candidate. The non-Eu foreign citizens who cannot use the above mentioned declarations and documents, must provide the hard copies of the such papers, once they are nominated.

Information and clarifications

Further information/details or clarifications concerning the submission procedure of the application will be provided by the Comparative Evaluations, Organization, Economical and Social Security Treatments Office by phone 011-090.6052/6047/5975 and by e-mail ruo.valutazionicomparative@polito.it) or during the office hours:

Monday-Thursday from 9.00 to 12.00 a.m and from 2.00 to 4.00 p.m Friday from 9.00 to 12.00 p.m

If you need support with technical problems, you can send an e-mail to servizio.intranet.swa@polito.it by specifying the username used for the registration in the online procedure.



Art. 5

Exclusion from the selection procedure

The exclusion from the selection procedure is applied through a decree of the Rector and notified to the candidate.

Art. 6

Withdrawal of the candidate: procedure

If a candidate withdraws from the selection procedure, he/she has to send an official document by fax (011-090.5919) or by certified e-mail to the address politecnicoditorino@pec.polito.it, by enclosing the copy of a valid identity document to the Human Resources Organization, Economical and Social security Treatments Area-Overall Comparative Evaluations Office (Annex A)

Art. 7

Selection Procedure Responsibility

The person responsible for the procedure is Mrs Francesca MANFRONI-Human Resource, Organization, Economical and social security treatments Area-Academic staff and researchers/Overall Comparative Evaluations office.

Art. 8

Evaluation Committees

Constitution and appointment

The Committee will be composed according to the rule including in art.9 "Committee di Selezione" of the "Regolamento di Ateneo per il reclutamento dei Ricercatori a tempo determinate" (Rules for the recruitment of Assistant Professors-3 year contract), issued by the Decree of the Rector n. 136/2012 and subsequent changes.

The Evaluation Committees are appointed by decree of the Rector and published in the Official Register (Albo Ufficiale) and on the following university website
http://www.swas.polito.it/services/concorsi/240.asp?id_documento_padre=104106

If changes in the position covered by the candidate in the university of origin have occurred after the appointment, the quality of a member of the Judging board cannot be considered undermined.

Notification of incompatibilities and anomalies

It is possible to address to the Rector notifications of incompatibilities and anomalies through the Comparative Evaluations Office which will be evaluated by a specific Committee appointed by the Rector.

Participation in the Committee

The members of the Committee are obliged to participate in the work of the Committee, except justified and documented cases and circumstances beyond control.



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If the members of the Committee do not participate in the Committee, once the Rector verified it, the Committee itself is dissolved.

If a member of the Committee refuses the appointment or resigns for sudden difficulties, these cases must be properly motivated and documented and they are put into effect only after an acceptance decree by the Rector.

Committee: Closing phase

The Committee must complete all the procedures within three months since the date of publication of the Appointment Rector's decree. The Rector can postpone the deadline of the end of the procedure only one time and not for more than a month, due to exceptional and proved reasons, indicated by the Chair of the Committee. If the closing phase of the procedure is not completed after the postponement, the Rector starts the procedure to substitute the members of the Committee, to whom it is possible to ascribe a delay in the procedure, through a justified provision. Then, the Rector establishes a new deadline for the end of the procedure.

**Art. 9
Selection procedure**

The selection procedure will be based on the following steps:

- a) Preliminary evaluation of the candidates with a proved analytical judgement on the documents included in sections 2-5, cv and scientific production, which included the PhD thesis, according to the criteria recognized at an international level as well, defined by the Italian Decree n. 243 of May 25 2011, paragraphs 2, 3 and 4 of article n.10 of the decree of the Rector 136/2012 and subsequent changes;
- b) Admission of the most deserving candidates to the public discussion of the documents included in sections 2-5 and of his/her scientific production, for a number which must not be higher than 20 % of the total of the candidates and not lower than 6, for each position assigned (n. of positions= $20 \cdot n$ not lower than $6 \cdot n$). If the number is equal or lower than 6, the evaluation procedure does not take place and all candidates are admitted in the selection; if more than 5 positions have to be assigned, the preliminary evaluation procedure does not take place and all candidates are admitted in the selection.
- c) Discussion on the documents included in 2-5 sections of the cv and the candidate's scientific production. The candidate can decide whether to discuss in English or Italian, even though the candidate knowledge of English will be checked all the same.
- d) Assignment of points to any other documents different from the publications and to each of the submitted publications by the admitted candidates, after the discussion.

The candidate will be invited to take part in the discussion **exclusively through a communication sent by e-mail to the e-mail address inserted in the application form**, at least 20 days before the seminar. The date and the place where the discussion will take place will be made public through the Polito website. The candidate will have a valid identity document.



Art. 10 Evaluation Committee

Definition and publicity of the evaluation criteria

When appointed, the Evaluation Committee defines in details:

- the criteria and indicators, also recognized at an international level, on which a preliminary evaluation of the candidates will be based, in accordance with art. 11, which includes articles 2 and 3 of the Italian decree n. 243 of May 25, 2011);
- the criteria to assign point to each of the publication submitted by the candidates admitted in the public discussion, in accordance with the following art. 12.

The responsible, provided with these criteria, is in charge to assure the publicity in the Official Register, on Polito website, at least seven days before the progression of the procedure.

The evaluation of the elements included in sections 2-5, cv and scientific production

In the following meetings the activities of the Committee will be based on the following steps:

- Preliminary evaluation to be completed with a proved analytical judgement (cv, docs 2-5 sections, overall scientific production of all candidates) and identification of the candidates admitted in the following discussion.
- Discussion of any other documents different from the publications and scientific production, in English or Italian.
- Assignment, after the discussion, of points to and publications submitted by the candidates admitted in the discussion. The results of this evaluation are publicized on the Polito website and affixed in the places where the discussion took place.

Committee: Closing phase

At the end of the procedure, the members of the Committee, on the basis of the evaluation and on the points assigned in accordance with article n.12, drafts a summary report where both individual and joint judgements are expressed on each candidate. Afterwards, it identifies the most qualified candidate with the majority of the members of the Committee for each position to be covered.

For each meeting, minutes have to be drafted signed by all the members, with related annexes.

At the end of the procedure, the Committee gives the related acts by hand to the Rector (minutes of the single meetings, preliminary evaluation, evaluation of the any documents different from the publications which can be evaluated by the Committee and of the candidate's scientific production, individual and joint judgments expressed on each candidate)



Art. 13
Verification of regularity of acts

In accordance to art. 1 paragraphs 12,13,14 of the Rector's Decree. n. 136/2012 and subsequent changes, the Rector verifies the regularity of the acts within 30 days from the submission of the documents by the Committee.

If the verification is positive, the Rector approves the Committee acts through his decree where he declares the name of the selected candidate/candidates.

If after the verification, faults are identified, in case they can be rectified, the Rector sends back the acts to the Committee by his decree and indicate a deadline for their regularization.

If the observed faults cannot be rectified, the Rector does not approve the Committee acts and appoints a new Committee by his decree.

If after the verification, faults referring to obvious falseness, discrepancy and illogicality in the Committee acts are identified the Rector proceeds with the verification of such acts by a specific and proper investigation.

In this case, the verification procedure can end within the subsequent 30 days.

If these faults are not verified and cannot be rectified, the Rector does not approve the Committee acts and proceeds to appoint a new Committee.

Art. 14
Call of the selected candidate

Within 30 days from the date in which the acts are approved by the Rector, the Department proposes the call of the candidate/candidates selected by the Committee to the Board of Governors.

The proposal is adopted through a resolution with positive vote of the absolute majority of the Full Professors and Associate professors.

Subsequently, the Board of Governors decides to approve or not the proposals of the Department within 4 months from the approval of the acts by the Rector.

If the Department does not take action, the Board of Governors decrees on the call of the candidate/candidates selected by the Committee.

Art. 15
Employment conditions

After the candidate is called, he/she will be invited to sign and full-time, three year contract individual agreement, not renewable, in accordance with the Italian law in force and with the "Regolamento di Ateneo per il reclutamento dei Ricercatori a tempo determinate" (Rules for the recruitment of Assistant Professors-3 year contract), issued by the Rector's decree n. 136/2012 and subsequent changes.

The candidate who has been called is asked to provide Politecnico with the documents required by the Italian law in force within 30 days since the signature date of the contract.

The gross salary is 40.132,77 Euro/year for the whole period, according to the 2013 salary tables.

The typology of the relationship between Politecnico di Torino and the Assistant Professor ruled by the Italian law in force, also in relation with the social security, health insurance, fiscal aspects (redditi da lavoro dipendente"-incomes related to wage labour). Politecnico di Torino as Contractor will be charged for the workplace injuries and illnesses compulsory insurance, as well as for civil liability.



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The activities to be performed by the Assistant Professor are defined together with the Head of the Department. In order to perform teaching activities, supplementary teaching activities and student tutoring activities the Assistant Professor's total workload per year is 350 hours. Assistant Professors can be responsible of official courses.

The contract, according to art.15, is not compatible with:

- a) other subordination relationships with other private and public bodies;
- b) fellowships and teaching contracts;
- c) PhD and Post-Doc scholarships and in general with any other grants assigned by third parties;

Upon Rector and his/her Department's authorization, Assistant Professors may spend research periods abroad: the scholarships awarded for these periods are considered to be compatible with the Assistant Professor contract. Assistant Professors must adhere to the "Regolamento del Politecnico di Torino per le autorizzazioni a svolgere incarichi esterni retribuiti" (Rules for the authorization to perform task remunerated by external bodies, defined by Politecnico di Torino), in accordance with article 53, paragraphs 6 and 7 of the Italian Decree n.165 of March 30 2001.

Art. 16 Treatment of personal data

With reference to the regulations expressed by the decree n. 196/2003, concerning the personal data treatment, the data provided by the candidates will be protected in accordance with the mentioned law and to the confidentiality obligations, as far as the selection procedure is concerned.

Art. 17 Reference to the Italian law in force

The Italian law in force which rules Public notices of competition are in compliance with this notice, even though it is not explicit in the notice itself.

The text of the notice, once it is published in the official in the National Journal, will be inserted in the official Register, as well and available through the following Politecnico website http://www.swas.polito.it/services/concorsi/240.asp?id_documento_padre=104106

The notice of competition can be accessible through:

- On the MiUR (Ministry of Education and Research) website <http://bandi.miur.it/>
- On the European Union website <http://ec.europa.eu/euraxess/>

Please note that the official document having a binding force of law is the one worked out in Italian. An English version is available, as well, but only for information purposes.

Turin, July 7 2014

The RECTOR
(Prof. Marco GILLI)
Signed Marco GILLI